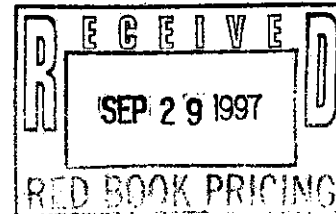


Exhibit 20


Hospital Products Division

Michael Heggie, Manager
 Reimbursement/Government Affairs
 Dept. R69, AP34
 Abbott Park, IL 60064
 (847) 937-1784
 e mail
 michael.heggie@abbott.com



September 19, 1997

Roni Lane

Red Book/Medical Economics
 Sent Via Fax

*Done
 (RL)
 9/30/97*

Roni:

Would you please adjust the price of our product Calcijex NDC # 00074-1200-01

The New AWP will be \$1323.69 per case of 100

Also we need to adjust the price on Calcijex NDC # 00074-1210-01.

The new AWP will be \$2419.83 per case of 100

Will you please process these as quickly as possible.

Thanks Roni for all your help.

Sincerely,

Michael Heggie

*need off. date 9/26/97 per:
 + DIRP (TRADE) Michael
 9/29 notice mail*



Confidential

Red Book 00545